~ SAP SD Certified Consultant with 08 ***years of SAP Consulting Experience in*** client facing roles for multiple projects and is well equipped to understand business requirements and provide appropriate solutions to customer adding business value. Various projects include production support, upgrade, rollout and Implementation for Sales & Distribution. Supported in both offshore and onsite project locations.

***Also having*** 08 years of Domain Experience on Senior Management - Sales & Marketing / Finance / Branch Operations / Strategic Planning / Sales Promotion. ~

~ Seeking a new and challenging SAP position, one which will make best use of my existing skills and experience and also further for my personal and professional development ~

**Functional Skills:**

* End to End knowledge of **Sales and Distribution** on **Basic Functions, Master Data, Sales, Pricing, Shipping and Transportation, Billing, Returns, Invoice Correction, Cancelling a Billing Document, Account Groups, Material Determination, Bill of Materials, Free Goods Determination, Credit Management, Third party and Intercompany Sales.**
* Expert knowledge on order to cash (OTC) processes.
* Implementation experience includes ASAP implementation methodology, gap analysis, Blueprinting, Testing and Training.
* Knowledge in the area of **SAP Logistics Execution**.
* Experience with **IDOC processing**.
* QA testing experience includes functional unit testing, integration testing and regression testing , also worked on **HPQC**
* Efficient enough to resolve the user problems post go-live. Strong post implementation user training capabilities. Able to prepare User Application Manuals and reference documentation.
* Good understanding of various business processes to analyze and map on to the SAP and responsible for post implementation support and end user support.

**SAP Experience:**

**Company : Rolta India Ltd.**

Duration      : April 2019 – April 2020

Project : Applied Industrial

Role : SAP Functional Consultant

**Responsibilities:**

* Interaction with client through net meeting calls & e-mails.
* Handling Tickets & Tasks and responsible for closing the same within defined SLAs (Service Level Agreements.)
* Responsible for troubleshooting the issues in the system and providing support.
* Worked on new/changes in existing developments as per the client requirements.
* Executing the analysis and resolution of production support calls.

**Company : Quinnox Consultancy Ltd.**

Duration      : Nov 2018 – Feb 2019

Project : Eureka Forbes

Role : SAP Functional Consultant

**Responsibilities:**

There was a development project for Partner Channel with Eureka Forbes.

* Creation of Report where for Franchise Partner, discount is calculated automatic slab wise taking the cumulative value at month end and the difference is auto posted as credit note or debit note through BAPI.
* Essential information gathering is in process
* System readiness and other processes are in process.

**Company           : JK Technosoft Ltd.**

Duration      : May 2015 – Jan 2018

Project : Unilever & Hindustan Unilever.

Role : SAP SD Consultant

**Responsibilities:**

**Project 1** - This is a JKT internal project in which JK Cement is preparing to migrate to S4 HANA Cloud.

* There was a three-week training given by SAP (SAP path to HANA 1610)
* Essential information gathering is in process
* System readiness and other processes are in process.

**Project 2** - The Silk Road Project is just the implementation of OTM (Oracle Transportation Management) in integration with SAP. The OTM is designed to manage transportation operations. All shipping activities involved in goods movement processes like Primary Inbound, Primary Outbound and Secondary Outbound is designed to be optimized in OTM.

* Understanding the AS – IS business process of Order to Cash with respect to shipment optimization and generation.
* Learning the new business process of Order to Cash with new transportation system implemented through OTM (Oracle Transportation Management) and its integration with SAP.
* Integration testing with HUL business team, Oracle team and involving super users from different factories and depots in second phase of product testing.
* Product Development Testing for various shipping activities involved in goods movement processes (i.e. Primary Inbound (Procurement Process), Primary Outbound (Stock Transfer between units) & Secondary Outbound (Sales to customers)
* Test script preparation and parallel testing activities for different countries like India, Thailand, Singapore, Australia, South Africa, Eastern & Western Africa and Russia.
* Worked onsite, coordinating and resolving issues with multiple warehouses which went live simultaneously in India and

South Africa.

* Responsible for User Acceptance Training and bridging the gap between the users and Developers.
* End user training and Preparation of User manual.
* Integration with end to end transactions in SAP WM & MM.

**Project 3** - Unilever is rolling out the SAP EWM solution at 2 Back of factories in Indonesia, these are Soap detergent

And Skin factories

* Involved as SAP Functional Consultant for Support from ECC.
* Set up an integration of the ERP system to the Extended Warehouse Management (EWM)
* Configured queue to transfer to extended warehouse management
* Configured Output determination
* Worked on CIF Integration to distribute Master data from ECC to EWM
* Worked on standard Interface between ECC and EWM through RFC/qRFC.
* EWM areas Include Inbound, Outbound and Internal processes
* Setting Up Delivery Document Integration
* To test scenarios as part of Unit, Integration and Regression testing
* Coordinated with core team members for user acceptance testing
* Responsible for UAT confirmation from business within required time frame
* Coordinated with client and key users to resolve problems
* To work on issues, defects coming as part of Integration, Regression testing, cutover and Go live.
* Knowledge transfer to Support and Regression Teams.
* Post go-live support, Monitoring Production Queues.
* Worked on test planning, test scripts generation test execution & defect reporting using HPQC.

**Post Go-Live Support**

* Working with the Customer Service and Expeditors in day-to-day operations.
* Coordinating with Plant & Depot end users.
* Actively involved in handling tickets of various degree of severity.

Client interaction, understanding the requirements and working on client's requirements

**Company           : VCentric.**

Duration      : Mar 2014 – Apr 2015

Project : Southern Cement Ltd.

Role : SAP SD Consultant

**Responsibilities:**

* Interacted with Project coordinator for day-to-day tickets.
* Analyzed and solved tickets falling in the category of Service Requests and Incidents as an individual contributor and maintaining deadlines.
* Worked on issues related to IDoc.
* Worked on Delivery and Packing issues.
* Knowledge on Standard Shipment process.
* Knowledge on automatic batch determination in delivery.
* Worked on issues related to different business process like Consignment process, Third party process, and intercompany billing and STO process.

**Company           : ITC Infotech India Ltd.**

Duration      : Nov 2012 – Feb 2014

Project : Tart Lumber Company, Inc.

Role : SAP Associate Consultant

**Responsibilities:**

* Hands on experience of working in SAP projects of which 1 full life cycles implementation using ASAP methodology: from Business Blueprint, Realization, Finalization, to Go-live & Support.
* Involved in Workshop to design TO-BE process and documented in AS IS & TO-BE documents.
* Designed Pricing: Maintenance of prices, surcharges, and discounts. Setting up conditions tables, access sequences, and condition types within price determination. Use of prices and other conditions in sales documents.
* Functional expertise: Pre-sales activities such as inquiry and quotation, and major business activities such as Pricing, Partner Determination, Bill of Materials, Revenue Account Determination, Availability Check.
* Proficient in customizing different Sales Orders such as Standard sales order, Rush sales order, Cash sales order.
* Expert resource for customizing allocation of Free-of-charge items, and customization for Free of charge delivery, Invoice Correction Request, and Return Orders, Credit Memo, and Debit Memo.
* Expert in the customization of customer master data, material master data, and data sharing among sales organizations.

**Company           : ITC Infotech India Ltd.**

Duration      : Aug 2011 – Oct 2012

Project : Nitco Ltd.

Role : SAP Trainee

**Domain Experience:**

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|  | **Domain Employment History** | | | | |  |  |
| **Sl.No.** | **Organization** | **Designation** | **Duration** | | **Responsibility (nature of resp, team size, managerial role, etc.)** | | |
| **From** | **To** |
| 1 | NIIT Limited | Business Executive | 31 Jan ' 2001 | 06 Feb ' 2004 | Direct Sales | | |
| 2 | ICICI Bank Ltd. | DTM | 15 Feb ' 2004 | 30 June ' 2005 | Sales | | |
| 3 | Bajaj Allianz Life Insurance Co. Ltd. | Sales Team Manager | 01 July ' 2005 | 26 June ' 2006 | Team of 15 members | | |
| 4 | Indiabulls Securities Ltd. | Branch Manager | 26 June ' 2006 | 19 Feb ' 2008 | Team of 26 members | | |
| 5 | Reliance Securities Ltd | Centre Manager | 24 Mar ' 2008 | 02 Mar ' 2009 | Team of 20 members | | |

**Educational Qualification:**

**SAP Certification on SAP Incident Processor and Operations for Support Consultants**

**(Q\_Supp\_1).**

**SAP Certification on Sales and Distribution Module from SAP AG Germany**, ERP ECC-6.

**Certificate ID-0009029610**. From J. K. Technologies, Kolkata.

**MBA (Master of Business Administration, Marketing and Finance,) from Fakir Mohan**

**University**, Vyasa Vihar, Balasore, Orissa (Approved by AICTE).

**IT Skills:**

**Tools : Redwood Scheduling Tool, HP Quality Center.**

**Operating Systems : Windows, Mac OS.**

**Miscellaneous : MS Office, MS Project, Mainframe, Lotus Notes.**